

**REQUEST FOR SEALED BID**

**City of Martinsville  
P. O. BOX 1112  
Martinsville, Va. 24114-1112**

**FAXES AND EMAILS NOT ACCEPTED**

**REPLY TO: Karen Mays, Purchasing Manager  
Robin Legus, Senior Buyer**

**For inquiries only: [kmays@ci.martinsville.va.us](mailto:kmays@ci.martinsville.va.us)  
[rlegus@ci.martinsville.va.us](mailto:rlegus@ci.martinsville.va.us)**

This is an inquiry not an order. Please attach this price with any submittals. The City of Martinsville reserves the right to accept or reject any and all bids, to purchase any part of the whole of items bid upon, to waive all informalities, and to award this bid as determined to be the most advantageous to the City.

If this is a sealed bid, all bids must be hand delivered to the Central Warehouse, 990 Fishel Street, Martinsville, VA 24112-3248 or mailed to the P.O. Box 1112 address listed

Bids are subject to the City's Purchasing Manual and Virginia Public Procurement Act.

<b>Issue Date:</b> 08/25/2016		<b>Reply Not later Than:</b> 09/14/2016 @ 2:00 p.m.		<b>Date Delivery Requested:</b>	
1. Norfolk Wire & Electronics		4. Anixter			
2. Power & Telephone		5. Utility Agency			
3. Wesco		6. Irby			
<b>Quantity</b>	<b>Description</b>	<b>Unit Price</b>	<b>Amount</b>		
	Sealed bids will be received until 2:00 p.m. on Wednesday,				
	September 14, 2016, by the City of Martinsville, to				
	contract with a firm to furnish Fiber Cable as per the				
	following bid specifications:				
6000 ft	Fiber Optic Single Mode Cable, Sumitomo Fiber #				
	SE-5VK0072-12-A. 72-Fiber Puredri Gel-Free Loose				
	Tub All Dielectric Single Mode .35/.25Db/km @				
	1310/1150nm. SUMITOMO brand only.				
	Deliver bid to the office of the Senior Buyer, Robin Legus,				
	Central Warehouse, 990 Fishel Street, Martinsville, Va.				
	24112-3248. Bids may be hand delivered, UPS, FedEx,				
	or mailed to this address. Please put "Sumitomo Fiber"				
	and the bid opening date and time in the lower left hand				
	corner of the envelope.				
	There will not be a formal opening. A bid tabulation will				
	be sent out to each participating vendor 24 to 48 hours				
	after bid opening to advise of the bid award.				
	For all inquiries, email <a href="mailto:rlegus@ci.martinsville.va.us">rlegus@ci.martinsville.va.us</a> .				
	No phone calls please.				
<b>Point of Shipment:</b>		<b>FOB: MARTINSVILLE, VA</b>		<b>Promised Delivery Date:</b>	
		<b>Freight Prepaid and Allowed</b>			
<b>Terms:</b>	<b>Quotation date:</b>	<b>Authorized Signature:</b>			

276-403-5354

**Quote F. O. B. Martinsville, VA.**

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Robin Legus, Senior Buyer**

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1.		4.			
2.		5.			
3.		6.			
<b>Quantity</b>	<b>Description</b>	<b>Unit Price</b>	<b>Amount</b>		
	<b>Give your delivery schedule. Delivery schedule may be an important factor in making the award.</b>				
	<b>The City reserves the right to accept or reject any and all bids, to waive any informalities, and to award this bid as determined to be in the best interest of the City of Martinsville.</b>				
	<b>Quote F.O.B. Martinsville, Va. Freight prepaid and allowed. The City will take ownership of this cable once It reaches our dock, not when it leaves the factory.</b>				
	<b>Sumitomo Fiber Only.</b>				
<b>Point of Shipment:</b>		<b>FOB: MARTINSVILLE, VA Freight Prepaid and Allowed</b>		<b>Promised Delivery Date:</b>	
<b>Terms:</b>		<b>Quotation date:</b>		<b>Authorized Signature:</b>	

## **NEGOTIATION**

**In the event the bid from the lowest responsible bidder exceeds available funds, the City may negotiate with the apparent low bidder to obtain a contract price within available funds. The procedures for such negotiations shall be as follows:**

**a. City, Engineer, and apparent low bidder together will review the project and attempt to find mutually agreeable proposed changes that will effectively reduce the cost of the project.**

**b. Apparent low bidder will present reasonably documented and substantiated proposed deductions in project cost for each potential project change, which will allow City to evaluate each proposed deduction.**

**c. The parties will attempt to negotiate and sign a reasonable contract for the entire project, the price of which does not exceed available funds.**